NEW HAMPSHIRE LIQUOR COMMISSION
SCORING OF RFP 2026-04 – DRIVING SIMULATOR
THE NHLC WILL USE A SCORING SCALE OF 100 POINTS AS SET FORTH IN THE TABLE BELOW

CATEGORIES		POINTS	VIRAGE	DRIVER TRAINING SOLUTIONS (ACRON)	FAAC
TECHNICAL The Agency will select a Vendor based upon the criteria and standards contained in this RFP and from applying the weighting in this section. Oral interviews and reference checks, to the extent they are utilized by the Agency, will be used to refine and finalize technical scores. **Proposed Solution** The Vendor's Proposed Solution will be allocated a maximum score of 45 Points. The main purpose of this section is to measure how well the Solution meets the business needs of the Agency. Scoring is primarily measured using vendor responses in the following sections: a) Proposal Section III: Responses to System Requirements and Deliverables b) Proposal Section IV: Narrative Responses c) Vendor Presentation and Demonstration (if applicable)	**45**		25	40	30
Vendor's Technical, Service and Project Management Experience – Vendor proposed Technical, Service, and Project Management Experience will be allocated a maximum score of 20 Points. In this section, the State will score the technical merits of how the Vendor will carry out the Implementation and maintenance of the Solution. Technical details of the System including security and protection of data, proposed training administrative procedures, how the Vendor manages its team and the Project will be critical. How compatible the Vendor's procedures and technologies are with the State contribute to an assessment of risk both in the short and long term.					

Scoring is primarily measured using vendor responses in the following sections: a) Proposal Section III: Responses to System Requirements and Deliverables b) Proposal Section IV: Narrative Responses c) Proposed Work Plan d) References	20		10	15	10
TOTAL VENDOR'S TECHNICAL SCORES			35	35	40
PRICING					
PRICING – The Vendor's price will be allocated a maximum score of 35 points. The State will only consider Pricing provided in Appendix D - Pricing Tables D-1.1 through D-1.6. The price information required in a Proposal is intended to provide a sound basis for comparing price. The Vendor's Price Score formula described in the Price Proposal Review and Scoring section will be utilized for this scoring portion. – Scoring utilizes Scoring Formula below.	35		25.84	35	27.03
TOTAL VENDOR'S PRICING SCORES					
TOTAL POINTS SCORED	100		60.84	90	67.03

SCORING FORMULA

$$\text{Vendor's Cost Proposal Score} = \left(\frac{\text{Lowest Proposed Price}}{\text{Vendor's Proposed Price}}\right) \times \text{Total Possible Points}$$

As the Facilitator of the Scoring process and the Issuing Officer of the RFP, we certify that the below-named Scoring Committee members have evaluated the above-referenced vendor's proposals in accordance with the terms of the RFP document. We are in agreement with the consensus scoring presented above.

Patricia Peters, Facilitator, NHLC Director of Administration: Pam Peters Date: 7/10/26

Janet M. Donnelly, (NHLC Paralegal II), Issuing Officer: Janet M. Donnelly Date: 7/10/26

SCORING COMMITTEE

Matthew Culver (Lieutenant, Division of Enforcement) M. J. Culver Date: 7/10/2026

Glen Bullock – (Sergeant, Division of Enforcement) Glen Bullock Date: 7/10/2026

Jacob Hardwick (Investigator, Division of Enforcement) J. B. H Date: 07/10/2026